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Gary Questad

It is my pleasure to welcome you to the 2023 Parade of Homes ${ }^{\text {TM }}$. This year we are showcasing 8 new homes featuring the latest in construction, architectural trends, design and decor for physical tours.

The Parade of Homes ${ }^{\text {TM }}$ has looked different in the postCovidworld. Supply chain disruptions, lack of skilled workers and an unprecedented demand for new homes have made it challenging for HBA member builders to submit a home to the event. We're excited to have 8 in-person entries this year, including two first-time participating builders, bringing a more normal feel to the Parade! We'd like to thank all the builders and attendees who have stuck with the Parade of Homes ${ }^{\mathrm{TM}}$ through the lean years and anticipate things only continuing to improve in the coming years.

After the conclusion of the physical Parade of Homes ${ }^{\text {TM }}$, the virtual Parade will return to paradeofhomestricities.com. The virtual event will feature 3-D tours and photo galleries as well as information on the homes, participating builders, their subcontractors and suppliers beginning September 18.

The HBA would like to extend a special thanks to event Premier Sponsor Banner Bank as well as media sponsors NonStop Local and 94.9 The Wolf and to the Tri-Cities Area Journal of Business for producing this beautiful magazine. Thank you to Circle K for being our long-term ticket sales partner. We would also like to the thank the volunteers on the Parade of Homes ${ }^{\mathrm{TM}}$ Committee chaired by Teresa McCord of Banner Bank. Special thanks to the public for your continued interest in and support of the Parade of Homes ${ }^{\mathrm{TM}}$.

The Parade features a diverse collection of homes this year that you're sure to enjoy. Don't forget to vote for your favorite after completing your tour!


Gary Questad
President, Home Builders Association of Tri-Cities

## Nicely built.

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Thanks to our local builders, suppliers and subs, for this year's amazing Parade of Homes ${ }^{\text {sm }}$. We're always pleased to partner with home builders and buyers.


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## How The Parade of Homes" Works

## 2023 Parade of Homes ${ }^{\text {TM }}$

## Saturday \& Sunday, September 9-10 \& 16-17, 9 am to 5 pm Wednesday, September 13, 1 pm to 7 pm

- Tickets are needed to tour the Parade homes and may be purchased for $\$ 10$ each at area Circle K's.
- Your ticket is valid for all five days of the Parade (one visit per home).
- We recommend that you do not bring children. Children three-years-old and older need a ticket to visit the homes.
- Please make sure your shoes can be easily removed to ensure smooth entrance and exit to and from Parade homes.
- No bare feet, stocking feet or shoes are permitted.
- A pair of HAPO Community Credit Union booties will be provided to each attendee and must be worn. Please keep your booties with you and reuse them indoors only at each home.
- Maps showing the location of each Parade home are available in this magazine and at paradeofhomestricities.com.
- You may start at any home. Blue and yellow Parade of Homes ${ }^{\text {TM }}$ directional signs are placed to guide you in the same order homes are shown on the map.
- In front of each Parade home is a sign that clearly marks it as a Parade of Homes ${ }^{\mathrm{TM}}$ entry.
- Visit all the Parade homes in each category to be eligible to vote for the"People's Choice" award in each category.
- Visit all the Parade homes on the tour and have your ticket stamped for your chance to win a $\$ 2500$ closet package from All City Closet Co (winner must be a Washington state resident and live within a 75 mile radius of the Tri-Cities)!
- No smoking, food, drinks, strollers or backpacks are allowed in Parade homes.
- The Virtual Parade of Homes ${ }^{\mathrm{TM}}$ will open on September 18 at paradeofhomestricities.com and will feature additional homes available only for virtual tours.

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Opens September 18 at PARADEOFHOMESTRICITIES.COM


## MAP AND DRIVING DIRECTIONS

## \#1 Titan Homes LLC

946 Heidel Ct., Richland
Jericho Ridge | 46.251760, -119.295867
From Columbia Park Trail turn South onto Heidel Ct.
Additional parking available on Rieve Ct.: From Columbia Park Trail turn South onto Shockley Rd.; Right onto Jericho Rd.; Right onto Rieve Ct.

## \#2 47 North Custom Homes

3543 Paso Fino St., West Richland
Willamette Heights | 46.273165, -119.333943
Turn Left onto Columbia Park Trail from Heidel Ct.; At the traffic circle take the 3rd exit onto Queensgate Dr.; Right onto Keene Rd.; Right onto Bombing Range Rd.; Right onto Northlake Dr.; Left onto S. 38th Ave; Right onto Paso Fino St.; Home is on the Right.

## \#\#3 Titan Homes LLC

4415 Potlatch St., Richland
West Vineyard | 46.222427, -119.334261
From Paso Fino St. turn Right onto S. 38th Ave. from Paso Fino St.; Left onto Mt. Adams View Dr.; Left onto Bombing Range Rd.; If possible continue on Bombing Range Rd. as it becomes Dallas Rd. OR If Bombing Range Rd. is closed at Keene Rd. due to construction then; Left onto Keene Rd.; Right onto Kennedy Rd.; Left onto Dallas Rd.; Left onto Ava Way; Left onto Potlatch St.; Home is on the Right.

## \#4 Riverwood Homes Washington LLC

2455 Maggio Loop, Richland
Siena Hills | 46.217256, -119.295926
Continue on Potlatch St.; Right onto Sol Duc Ave; Right onto Trowbridge Blvd.; At the traffic circle take the second exit to continue on Trowbridge Blvd.; Left onto Dallas Rd.; Left onto E Reata Rd.; Left onto S. Bermuda Rd.; Left onto Cortona Way; Left onto Maggio Loop Home is on the Right.
\#5 Prodigy Homes, Inc.
2463 Falconcrest Loop, Richland
Falcon Ridge | 46.217256, -119.280992
Continue on Maggio Loop; Right onto Cortona Way; Left onto N.
Bermuda Rd.; Right onto Legacy Lane; Left onto Morency Dr.; Left onto Falconcrest Loop; Home is on the Left.
\#6 Hayden Homes
6943 W. 27th Ave, Kennewick
Sherman Heights | 46.185200, -119.216125
Reverse direction on Falconcrest Loop; Right onto Morency Dr.; Left onto Rachel Rd.; Right onto Leslie Rd.; At the traffic circle take the 2nd exit onto Ridgeline Dr.; Left onto S. Clodfelter; Right onto Bob Olson Pkwy.; Left onto W. 27th Ave; Home is on the Right.

## \#7 JK Monarch, LLC

7440 W. 22nd Pl., Kennewick
SouthCliffe | 46.190053, -119.222992
Continue on W. 27th Ave; Left onto S. Sherman St.; At the traffic circle take the 1st exit onto W. 23rd Ave; W. 23rd Ave become S. Belfair St.; Left onto W. 22nd Ave; Left onto S. Colorado Pl.; Home is on the Left.

## \#8 Prodigy Homes, Inc.

5916 W. 28th Pl., Kennewick | 46.184079, -119.203178
Continue on S. Colorado Pl.; Right onto W. 23rd Ave; Slight Right onto S. Elma Pl.; Right onto W. 22nd Ave.; Right onto S. Belfair St.; S. Belfair St. becomes W. 23rd Ave.; At the traffic circle take the second exit onto W. 23rd Ave.; Continue onto Sherman St.; If Sherman St. connects to W. 28th Pl., then Left onto W. 28th Pl.; Home is on the Right OR if Sherman St. does not connect to W. 28th Pl., Left onto Bob Olson Pkwy.; Left onto S. Grant St.; At the traffic circle take the 2nd exit to continue on S. Grant St.; Left onto W. 28th Ave; Right onto W. 28th Pl.; Home is on the Left (Please only park on signed side of the road).




## \#1 TITAN HOMES LLC



Jericho Ridge<br>946 Heidel Ct., Richland

3,512 square feet


The Titan Homes Team

Introducing the Tullia floor plan from Titan Homes. This bad boy has everything you need and more. With 4 bedrooms, 3 bathrooms, a dedicated office (for those intense battles against procrastination), and a formal dining area (because, you know, sometimes you just need to pretend you're fancy), it's a house fit for the most extravagant dreams. But here's the kicker: not only does the Tullia floor plan offer all these incredible features, but
it also comes with amazing views! And did we mention it's within walking distance to local wineries? So, grab a glass, take a sip, and say cheers to the Tullia floor plan by Titan Homes - the epitome of luxurious living with a side of wine-induced bliss!

Titan Homes LLC is a renowned home builder that has been proudly serving the TriCities and surrounding areas for over a decade. Its commitment to excellence is evident in every aspect of its work, from
the meticulous attention to detail in the design process to the use of top-notch materials and craftsmanship during construction. With its dedication to customer satisfaction, Titan Homes continues to be a trusted and sought-after choice for homebuyers in the Tri-Cities and surrounding areas.


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# \#2 47 NORTH CUSTOM HOMES 



Willamette Heights
3543 Paso Fino St., West Richland
4,564 square feet


Jordan Mattila

Get ready to step into luxury as we introduce our inaugural addition to the Parade of Homes ${ }^{\mathrm{TM}}$ display - a stunning 4,564-square-foot transitional style masterpiece.

This extraordinary build features breathtaking details including a curved entry staircase, arched windows, and three cozy fireplaces. In addition, a his and hers office and private home gym leave nothing to be desired.

The primary bedroom on the main floor features a bathroom with a sunken tub and a zeroentry walk-in shower - the perfect place to retreat after a long day of work.

If you love outdoor living
and entertaining, this home has a vaulted back patio complete with a refreshing pool and putting green overlooking 1 acre of gorgeous landscape. Every element of this home has been thoughtfully designed to optimize aesthetics and functionality - a true testament to innovation, premium craftsmanship, and superior quality.

Meet the exceptional team at 47 North Custom Homes, your trusted builder for exquisite, custom-built family homes in the Tri-Cities. With over 15 years of experience in the industry, we are proud to have built a stellar reputation with a network of trusted
subcontractors and suppliers.
We specialize in crafting breathtaking homes, recognized for their unmistakable quality and attention to detail. Since our inception in 2019, we've been making waves in the market by producing innovative one-of-a-kind homes, tailored to each clients' unique vision and desires. We believe in creating spaces where lasting memories are made and where families' dreams can come to life.

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for beautiful, usable bathrooms

NATIONAL ASSOCIATION OF HOME BUILDERS

Inviting, accommodating and a feast for the eyes, wet rooms are showing up in more homes and wowing visitors at newhome showcases.

Wet rooms, which are essentially open-concept or barrier-free bathrooms, are tiled continuously from floor to ceiling and across the floor surface, giving the space a sleek, unified appearance.

The shower is open to the room or enclosed in clear glass and has no raised threshold to step over. Sinks, countertops and vanities mounted to the walls hover above the unbroken plane of the floor.

A wet room's uninterrupted sight lines give a feeling of space to even a relatively small room. The continuous floor surface makes for easy cleanup and allows people in wheelchairs or with restricted mobility to move freely.

Here are a few things to consider when designing your wet room.
Express yourself
The open spaces and abundance of tile that define a wet room invite you to splash on your own creative look.

Whether you choose soothing
earth tones and textures, cool minimalist grays, whites and blacks, or whimsical colors and patterns, you can create an eyecatching display.
Curbless shower
Because the entire room is waterproof, your curbless shower also can be completely open to the room, with no enclosure at all. Just be sure there's enough space to place the toilet and sink where they won't get splashed by spray from the shower.

Glass enclosures with seamless doors are another popular option. They'll contain water on all sides without impeding the view. Or sometimes simply a slab partition between the shower and the toilet will do the trick, leaving the front of the shower open to the rest of the room.

The slab may be a foot or two short of the ceiling and face the doorway to minimize its effect on the visual flow.

Threshold drains - or grates that are flush with the tile floor - may define the edge of the shower area without interrupting the floor's flow. Some drains even glow from within, using interior colored or white LED lighting for an extra flair and to help orient a person under the shower's spray.

Another popular option is add-
ing a place to sit in the shower. A built-in slate ledge, matching or contrasting with the wall tile, a wall-mounted drop-down bench in bamboo or a free-standing teak stool are handy features and contribute to the overall design.
Fixtures
Floating vanities, attached to the wall without legs, and floating countertops look great with today's vessel sinks and minimalist faucets.

In addition to their sleek look, these features also provide sink access for anyone in a wheelchair. Drawers or shelves attached underneath or on each side of the sink provide storage.
Professional installation
To be sure your wet room keeps the water where it's supposed to be, it's important that everything be installed just right, and that might require a professional.

Floor grading is key as it must be constructed to slope gently and almost imperceptibly, but effectively, toward the drains. Tile must be properly installed and sealed to prevent leaks.

Once it's done right, your wet room will be easy to use, clean and enjoy. It'll become a lovely oasis in your home.


## \#3 TITAN HOMES LLC



West Vineyard
4415 Potlatch St., Richland
3,341 square feet


The Titan Homes Team

The Lolo floor plan by Titan Homes LLC is the ultimate solution for multi-generational living and epic family shenanigans. This is the Swiss Army knife of residences.

The main house features 3 bedrooms, 2.5 bathrooms, a bonus room and a dedicated office (for those important imaginary business meetings). But wait, there's more! The in-law suite is where the real magic happens. With its ensuite bedroom, living area and kitchenette, it's the ideal space
for grandparents, in-laws, or even that one cousin who insists on overstaying.

These areas share an expansive covered patio (for family barbecues or those fierce slip-and-slide competitions bring it Grandma). Get ready to create unforgettable memories in the Lolo floor plan - the home that's designed for family fun!

Titan Homes LLC is a renowned home builder that has been proudly serving the TriCities and surrounding areas for
over a decade. Its commitment to excellence is evident in every aspect of its work, from the meticulous attention to detail in the design process to the use of top-notch materials and craftsmanship during construction.

With its dedication to customer satisfaction, Titan Homes continues to be a trusted and sought-after choice for homebuyers in the Tri-Cities and surrounding areas.




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## \#4 Riverwood Homes WASHINGTON LLC

人
Siena Hills
2455 Maggio Loop, Richland
2,190 square feet


The Olympia floor plan, with modern architecture, features top-notch craftsmanship, with incredible attention to detail throughout. Frameless cabinetry, quartz backsplashes, vaulted ceilings, and floor-to-ceiling fireplace tile are just some of those details.

With 3 bedrooms, 2.5 baths, plus a pocket office, this house meets the needs of many different families and stages of life.

Combine this open, bright,
and beautiful living space with a large patio and stunningly landscaped, fully-fenced yard and you have your dream home in one of the best and newest communities in the Tri-Cities!

At Riverwood Homes, we love the process of creating beautiful homes that enhance our communities. It is thrilling to see satisfied customers who love their new homes. We are constantly improving as a company to provide the best homes and the best service for
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Triple S Excavating Inc.


# Want a modern home design? Try creating dark and light spaces 

## NATIONAL ASSOCIATION OF HOME BUILDERS

With careful planning, modern home designs are within reach.

One common approach is to use light and dark color combinations throughout your home, from paint colors and light and dark wood choices on cabinets or floors, to furniture, carpets or other decor items.

If you're interested in creating a fresh look for your home, consider the following approaches to using dark and light hues to modernize your living spaces.

## Dark hues

Dark bold pieces or accents give any space depth and a traditional feel. For example, painting walls with dark colors allows art and other objects to stand out.

Cark colors like black often pair well with neutral tones. When to-
gether, they can create a more inviting and comfortable space. Having darker colors in homes is elegant, moody, chic and sophisticated. Most importantly, they always stay in style.

## Light hues

Adding white or light-colored furniture can make a room look more spacious, open and airy. Painting walls or cabinets white allows for a blank palette to start a space with, which can then be the base for creativity to begin and shine through. Using white as a base gives leniency to play with other colors to stand out.

## Color combination

Combining dark and light colors also can create an appealing space with a sense of organization and order by following the 80/20 rule.

According to the American Institute of Interior Design, "As long as $80 \%$ of your interior is unified by the same style, period or philosophy, you can deviate with the other $20 \%$." This rule makes it easy to combine colors.

One way to bring more life to a space is by using different patterns, textures and even adding greenery. Combining dark and light colors creates a contrasting design and allows for substantial flexibility for accessorizing or accenting with a mix of colors to tell a story.

There is no answer to which design - dark or light - is best.

Depending on how a room is styled, a dark or light choice can be one of the most simple, classic and influential ways to design any interior, while the use of both shades can create a clear, powerful and modern design.


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# \#5 Prodigy Homes Inc. 



Falcon Ridge
2463 Falconcrest Loop, Richland
4,144 square feet


Jasmine \& Jason Wilkinson

The Interlude Basement is Prodigy Homes' take on the modern farmhouse. This daylight basement home is 4,144 square feet with 4 bedrooms, 4.5 baths, an office, theater, rec room, huge deck and patio.

You will see Prodigy's eye for detail from the clear-stained cedar-wrapped entry columns to the traditional lap siding with board and batten accents. The black and white exterior of the home adds a touch of modern flare.

Interlude Basement boasts a 16-foot-tall foyer opening into the grand vaulted family room
with large windows capturing the spectacular views. Enjoy touches of farmhouse from Chalk Dust brick at the floating mud room bench and fireplace wall, to wooden beams and lighting fixtures.

The chef's kitchen features an extended butler's pantry, maple cabinets, quartz countertops, professional range, stainless vent hood and a large island.

At the walkout-basement level, enjoy movies in the home theater room, with its rope lighting and wall sconces designed for that authentic theater feel. The large rec
room with convenient wet bar opens to the large patio and the backyard. Finally, relax on your patio and stay warm at the firepit. Come and enjoy this modern farmhouse, designed with families in mind.

At Prodigy Homes, our focus is clear: to provide our homeowners with THE BEST EXPERIENCE. From inspiring and innovative design, to the creation of homes that structurally and conceptually stand the test of time, Team Prodigy works to achieve clients' dreams. View more homes at homesbyprodigy.com.


76


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## Retter \& $\mid$ Sotheby's <br> Company <br> INTERNATIONAL REALTY




# \#6 HAYDEN HOMES 



## Sherman Heights

6943 W. 27th Ave., Kennewick

1,574 square feet



Hayden Watson \& Dennis Murphy

The 1574-square-foot Hudson is an efficiently designed, mid-sized single-level home offering both space and comfort.

The open kitchen is a chef's dream, with counter space galore, plenty of cupboard storage and a breakfast bar. The expansive living room and adjoining dining area complete this eating and entertainment space. The spacious and private main suite boasts a dual-vanity bathroom, separate shower, and an enormous closet. The other two sizeable bedrooms share the second bathroom and round out this well-planned home.

Established in Redmond,

Oregon, in 1989, Hayden Homes has provided over 23,000 new homes to priceconscious, value-driven homebuyers in underserved, secondary markets throughout Washington, Oregon, Idaho and Montana. Hayden Homes continues to be the largest privately-owned new home builder in the Pacific Northwest. Hayden Homes exists to Give As You Go ${ }^{\text {TM }}$, so together we build a strong community, and lead fulfilled lives.

Hayden Homes has contributed $\$ 5.6$ billion to local economies and has created more than 92,000 jobs since the company's inception. Hayden

Homes supports philanthropic efforts in the communities in which it builds and has contributed more than $\$ 59$ million in charitable donations through its flagship 501(c)(3) nonprofit, First Story. To date, First Story has provided over 100 families throughout the Pacific Northwest with an affordable home and a first step toward financial freedom. The Hayden Homes brand family of companies includes Simplicity by Hayden Homes, Wise Size Homes and Hayden Homes, all providing an unparalleled selection of opportunities for those looking to purchase a new home.


Give As You Gơ"

509-800-5554 - hayden-homes.com

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Air-Tech Services and Filters LLC
American Rock Products, A CRH Company
Builders FirstSource
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# \#7 JK MONARCH, LLC 



SouthCliffe
7440 W. 22nd PI., Kennewick
2,850 square feet


The JK Monarch Team

From the moment you enter JK Monarch's stunning 2850 -square-foot rambler through the grand foyer, you will notice how quality construction and inspired design combine on a magnificent view homesite to create something truly unique in the Tri-Cities.

Boasting open spaces, a gourmet chef's kitchen and owner's suite, this home welcomes you with elegance and spa-like features. Custom design details such as built-in
mudroom bench, wine cellar and an expansive RV garage set this home apart. Fall in love with all our rambler has to offer today.

JK Monarch Fine Homes was founded in 2013 by Jonathan Bartels who recognized a void in the new home marketplace between true custom homes and production homes. Jonathan envisioned a company that would offer buyers the opportunity to have almost limitless customization
choices with JK Monarch's thoughtfully designed floorplans. JK Monarch's home buyers work with an interior designer to customize their home in ways most builders can't. Creating personalized spaces through large and small modifications such as moving walls or customized cabinet layouts are the norm for us and how we achieve our mission: to improve people's lives by building quality homes and neighborhoods.


253-840-5660 - jkmonarch.com

## STRICKER CRE。

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# WHATIS CAP BATE?  

Cap Rate, short for Capitalization Rate, is a crucial metric used in commercial real estate to assess the potential rate of return on an investment property. It is derived by dividing the property's net operating income (NOI) by its current market value or asset value and is expressed as a percentage. Essentially, the cap rate provides investors with an estimate of the annual return they can expect to generate from the property.

## CAP RATE $=\frac{\text { NET OPERATING INCOME }}{\text { CURRENT MARKET VALUE }}$

## CAP RATE CALCULATION EXAMPLE ( NNNLEASE TYPE ) :



## JK MONARCH, LLC SUbCONTRACTORS

1st Security Bank
AAA Concrete Inc.
Adobe by Kentwood: Alcove
Air-Tech Services and Filters LLC
Builders FirstSource
C.H.I. Garage Doors

Century 21 Tri-Cities
Columbia River Concrete LLC
D\&D Tri-Rivers Excavating Inc.
Fred's Appliance Inc.
Heat \& Glo
Intermountain West Insulation, Garage Doors \& Paint

Kwikset
MSI Surfaces
Mullins Enterprises LLC
Perfection Glass Inc.
Prieto Landscaping LLC
Provident Electric Inc.
Sherwin Williams
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\#8 Prodigy Homes Inc. ©

5916 W. 28th PI., Kennewick

3,223 square feet


Jasmine \& Jason Wilkinson

By popular demand, we present to you a new floor plan, the Aria Flex, our awardwinning Aria floorplan with an added flex room.

This stunning single story home features 3,223 square feet with 3 beds andan office or 4th bedroom, 2.5 baths, a large flex room, and a 3-car garage.

The Aria Flex is an open concept floor plan thoughtfully designed for entertaining. This year's Parade home showcases a modern-classic exterior, tasteful luxurious interior with unique drop-down ceiling
designs, modern-classic lighting fixtures, quartz countertops throughout, waterfall kitchen island and primary bath, cabinets to the ceiling in the kitchen, and floating cabinets at the fireplace and powder bath.

The large flex room, with added dry bar, opens to the backyard and being true to its name, it can function as a theater, a game room, or a gym.

Our award-winning primary suite beckons with a stunning foyer that separates the primary bed and bath. This popular bathroom features a
freestanding soaker tub and a large walk-around shower. We invite you to come see our signature details that make Prodigy Homes unique!

At Prodigy Homes, our focus is clear: to provide our homeowners with THE BEST EXPERIENCE. From inspiring and innovative design to the creation of homes that structurally and conceptually stand the test of time, Team Prodigy works to achieve clients' dreams. View more homes at homesbyprodigy.com.



THE BEST EXPERIENCE

American Rock Products, A CRH Company
Benton PUD

## Builders FirstSource

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Chicago Title Company of WA
Chinook Heating \& Air Inc.
Columbia River Concrete LLC
Consolidated Supply Co/The Fixture Gallery
Creative Walls
D \& D Tri-Rivers Excating Inc.
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First Interstate Bank
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## Great Floors

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Virtual only
2,753 square feet


The Lexar Homes Team

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The Magnolia plan
showcases spaciousness and versatility, offering a den and study on the main floor for flexible use, along with a generous primary bedroom suite with outdoor access.

The open-concept design seamlessly connects the large great room, kitchen, and dining nook, while upstairs, a junior suite, two additional bedrooms, and an open-to-below area create a touch of grandeur. The modern farmhouse style is enhanced by a sprawling wraparound porch, harmonizing with the overall home design.

With a standard 3-car garage and customization options, the Magnolia plan combines functionality and adaptability, truly making it a remarkable choice.

Lexar Homes of Tri-Cities is a highly regarded and trusted builder known for creating extraordinary living spaces with exceptional craftsmanship and innovative designs. Collaborating closely with clients, we meticulously transform their visions into reality, ensuring every detail meets the highest standards.

Our transparent pricing
guarantees upfront costs, premium specifications, and renowned brands, backed by an exclusive limited lifetime warranty.

Customize your new home with quality inclusions and an extensive range of exquisite fittings and fixtures. Our dedicated team of professionals is committed to delivering exceptional customer service and ensuring a smooth homebuilding process from start to finish.


## LEXAR HOMES SUBCONTRACTORS

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